



Specialist Resource Facilitates Outsourced Growth

Client Case Study

Client

A leading provider of outsourced business process services, supporting an innovative Public / Private Partnership with a local authority, to drive improvement services and cost savings within the Council.

Challenge

An urgent requirement for specialist Project and Change Management resource to devise and several business process improvement projects as part of the clients cost improvement programme.

Approach

The team quickly identified the desired outcomes, the working practices and cultural fit in order to create the ideal profile of the requirements.

Using our extensive network of specialist project management resource, a short list was presented which met the clients brief, enabling a quick engagement decision.

Our understanding of the company culture enabled the specialists to integrate quickly with the existing programme team.

The team successfully managed a portfolio of **35** projects; which involved active management, control of change, risks & issues and the development of contingency plans.

Outcome

Resource identified and positioned within **48** hours of receiving the client brief.

Programme successfully delivered on time and inline with the required financial targets.

The client permanently recruited one of the project managers following delivery of the programme.

The success of the programme further demonstrated Linea expertise as the preferred partner of choice for the outsourcing client.

A pool of talent with specific skill sets was collated to support further client requirements across the UK, at short notice.

“The resource had a strong presence and fit the environment perfectly, giving confidence to all involved and ensuring results were achieved efficiently and harmoniously.”

Programme Director